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Netherlands - Maharashtra Trade and Investment Profile

Economic Relations Overview



Indo-Dutch relations date back 400 years. Since officiating in 1947, trade and commerce in sectors like agriculture, sustainability, water management is growing.

Netherlands is the 4th largest trading partner of India within EU with total trade worth USD 12 Bn in 2019-20.



Netherlands is the 4th largest FDI partner of India with cumulative FDI (2000-2020) worth USD 35 Bn (6.8%).



Over 200 Dutch enterprises operate in India of which 67 are present in Maharashtra. Top sectors of Dutch investments have been services, computer software & hardware, chemical, automobile, among others.



Many major Dutch companies have a strong presence in India including Shell, Philips, ING Bank etc.



In recent years sustainable cities, urban planning and agriculture have had significant B2B partnerships.



A major push to Dutch investments in India is the bilateral tax avoidance treaty which reduces tax burden on FDI.

Maharashtra is the biggest and the most attractive investment destination in India with robust policies, mature infrastructure and skilled manpower.

Organic Chemicals are the most popular 1.8% export products from the Of Maharashtra's state exports are to Netherlands, worth USD 902 Mn (2019-20) Maharashtra 25% India-EU FTA Of cumulative FDI Under negotiation inflows (2000-19) from Netherlands were to

RBI's Mumbai RO*

*RBI's Mumbai RO includes Maharashtra, Daman & Diu, Dadra & Nagar Haveli

MAGNETIC HARASHTRA #MadeForBusiness

Source: Ministry of External Affairs Gol, DIPP FDI factsheet 2020, DIPP FDI Synopsis 2019, DGCIS Database, European Commission, Maharashtra Economic Survey 2020

Dutch Ecosystem in Maharashtra

BUSINESS ASSSOCIATIONS

- Netherlands India Chamber of Commerce & Trade – Founded in 2003 out of a merger between India Trade Council and Indo Dutch Chamber of Commerce.
- Indo-Dutch Chamber for Business & Sciences

 with 80 members provides holistic supports Dutch businesses that enter Indian market.

INDO-DUTCH R&D THRUST

- In 2012, Ministries of Agriculture of both countries signed an MoU to open a Centre of Excellence for Vegetables in Pune, Maharashtra.
- Other key areas of collaboration are urban planning, waste and water management and port development.
- 3rd Indo-Dutch Forum on Sustainable & Smart Port-led Development in Mumbai in 2019.

A few recent Dutch Investments in India/Maharashtra

- In 2020, PAL-V, maker of flying cars signed an MoU to commence production in India by 2021.
- BEML and MELCO to enter a JV for development of Indian Metro Rail and Railway projects.
- In 2018, Municipality of Amsterdam signed an MoU with State of Maharashtra in fields of urban planning, waste & water management, waste processing.

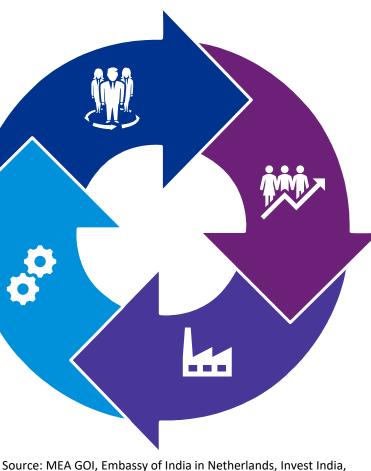
Free Press Journal



- Netherlands is home to second largest Indian diaspora in Europe after UK.
- Indian Cultural Centre named the Gandhi Centre was opened in Hague in 2011.
- The Indian Council for Cultural Relations and Leiden University signed an MoU in 2010 for promoting research on India and training of diplomats in Netherlands.
- There is an increasing number of Indian students pursuing education in The Netherlands.

NOTABLE DUTCH INVESTMENTS IN MAHARASHTRA

 Prominent Dutch investments in services, pharmaceutical, defence and electronics sector.





Dutch Companies in Maharashtra





Doing Business in Maharashtra (Contact Details and Resources)





For Market Insights and Data analytics Trade Data: Link Investment Data: Link Sector Trends: Link MIDC: Link State Policies & Permissions: Link Annual Economic Survey Maharashtra: Link Government of Maharashtra: Link India Mission to The Netherlands: Link Netherlands Mission to India: Link



List of Policies and Incentives

Package Scheme of Incentives 2019: <u>Link</u> Maharashtra Industrial Policy 2019: <u>Link</u>



Connect with business chambers

Netherlands India Chamber of Commerce & Trade : Link Telepone: (+31) (0) 88 99 09 100

Email: <u>nicct@nicct.nl</u>

Indo-Dutch Chamber for Business & Sciences: Link Telephone: +91 98991 67668 Email: idcbssecy@gmail.com



Embassy contact details

E-mail: nde@minbuza.nl Telephone: +911124197600

Thank You



Maharashtra Industrial Development Corporation

Udyog Sarathi, Mahakali caves road, Andheri (E), Mumbai – 400 093 Board Number: 91-22-26870027/52/54/73 Fax: 91-22-26871587 Email: ceo@midcindia.org Website: www.midcindia.org

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