



# MAGNETIC MAHARASHTRA 2.0

#MadeForBusiness



Government of  
Maharashtra



## USA - Maharashtra Trade and Investment Profile



# Economic Relations Overview - US



USA is India's biggest export destination and 2<sup>nd</sup> biggest import source.



In 2019, overall US-India bilateral trade in goods and services reached USD 149 billion. U.S. energy exports are an important area of growth in the trade relationship.



3<sup>rd</sup> Biggest FDI investor in India; 7% share in overall FDI in India during 2000 – 2020.



India-U.S. Dialogue Architecture focuses on Trade & Commerce, Civil Nuclear Cooperation, Defence Cooperation, Counter Terrorism and Internal security.



Bilateral India – US CEO Forum drives the involvement of private sector in trade and investment relations.



India is the No. 1 destination for offshore US software companies.



Major US manufacturing companies are established in Maharashtra including Food Processing, Pharma, among others.

***Maharashtra's relations with USA have expanded manifold in the recent years, both in trade, investment and people to people ties.***

**26%**

Maharashtra's share in India's exports to USA (2019-20)

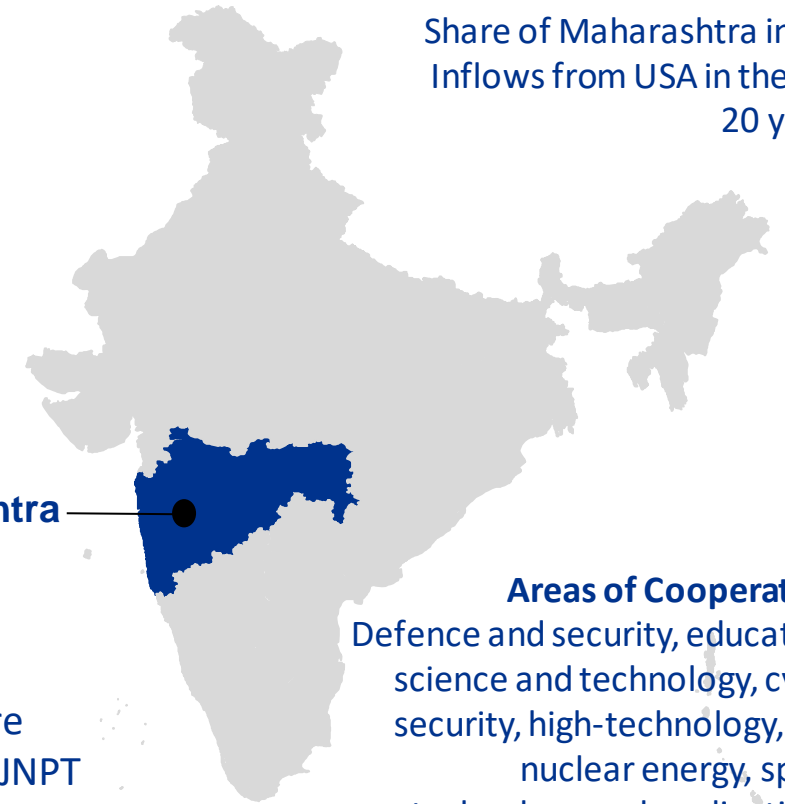
**28%**

Share of Maharashtra in FDI Inflows from USA in the last 20 years

**29%**

Of exports to USA are channelled through JNPT and DPCC Port, Mumbai

**Maharashtra**



**Areas of Cooperation:**

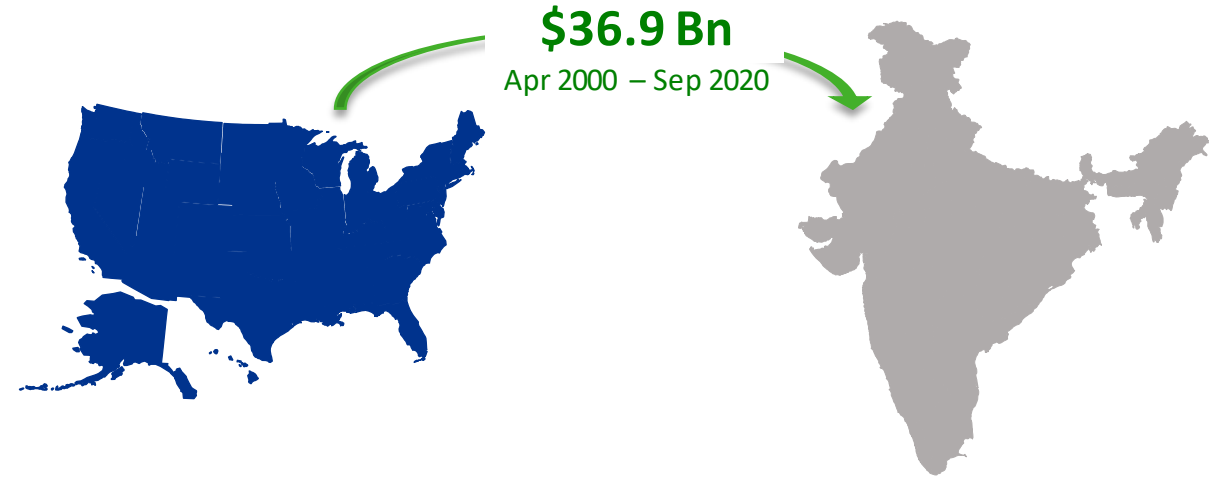
Defence and security, education, science and technology, cyber security, high-technology, civil nuclear energy, space technology and applications, clean energy, environment, agriculture and health.

# Trade and Investment relations with USA

## India – US Trade Relations



## India - US Investment Relations



## Maharashtra – US Trade Relations



## FDI inflow from USA to Maharashtra



**26%**  
Maharashtra's share in India's Exports to USA (2019)

**0.6%**  
Maharashtra's share in USA's Imports (2019)

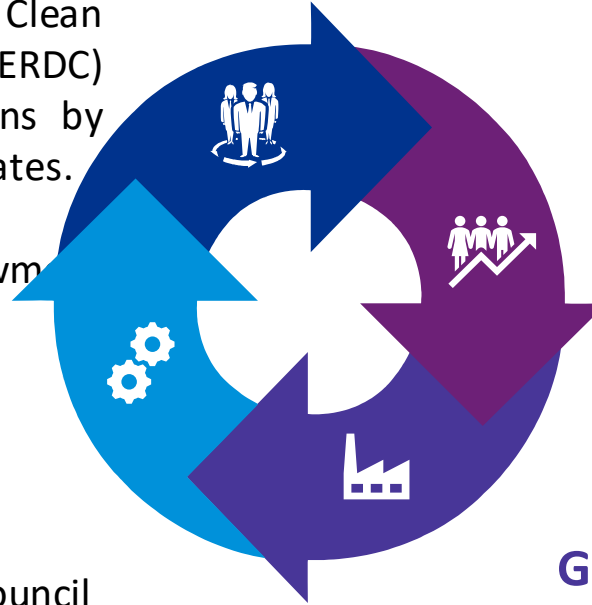


**28%**  
Maharashtra's share in FDI from USA (Jan 2000 – Sep 2019)

# USA Ecosystem in Maharashtra

## R&D Initiatives

- Under the PACE (Partnership to Advance Clean Energy), the U.S. Department of Energy (DOE) and the Government of India have established the Joint Clean Energy Research and Development Center (JCERDC) designed to promote clean energy innovations by teams of scientists from India and the United States.
- India-U.S. Science & Technology Forum (IUSSTF)
- The U.S.-India Science & Technology Endowment Fund



## USIBC – Maharashtra Agreement

- Maharashtra and the US-India Business Council (USIBC) signed a pact in 2019 to promote the state as an investment destination for American companies.
- The agreement aims to deepen commercial opportunities between American businesses and Maharashtra by encouraging collaboration with American industry. As part of this, the USIBC offices in Washington, San Francisco, New Delhi and Mumbai will function as Maharashtra investment centers.

## Intergovernmental Dialogue Mechanisms

- India and the U.S. have more than 50 bilateral inter-governmental dialogue mechanisms for exchange of views on issues of mutual interest.
- Some of the include India US 2+2 Ministerial Dialogue, India US Commercial Dialogue, India US Economic and Financial Partnership, India US Trade Policy Forum, India US Strategic Energy Partnership, India US Homeland Security Dialogue.

## Growing Relations

- India became a major defence partner of the US (2016), began the 2+2 dialogue (2018), and signed the Logistics Exchange Memorandum of Agreement (LEMOA, 2016) as well as the Communications Compatibility and Security Agreement (COMCASA, 2018).

- Exxon Mobil signed an MoU with MIDC worth INR 760 Crores in the Oil and Gas Sector.

# US Companies in Maharashtra



JOHN DEERE



**ExxonMobil**



**PEPSICO**

**Honeywell**



**General Electric**



**Johnson & Johnson**

**Kellogg's**



**JPMorganChase**

# Doing Business in Maharashtra



## For Market Insights and Data Analytics

- India US Trade Relations >>>
- India US Investment Relations >>>
- Maharashtra US Trade Relations >>>
- About Maharashtra >>>
- Focus Sectors >>>
- Maha Industry Newsletter >>>



## For Industry Chambers/Associations Connect

- Indo American Chamber of Commerce >>>
- Maharashtra Chamber of Commerce, Industry & Agriculture (MACCIA) >>>
- US – India Business Council (USIBC) >>>



## List of Policies and Incentives

- Maharashtra Industrial Policy 2019 >>>
- Package Scheme of Incentives 2019 >>>
- Sectoral Policies >>>



## For Embassy/High Commission Connect

- Embassy of India in USA >>>
- US Consulate General in Mumbai >>>



## For Importers and Exporters

- How to Export >>>
- Foreign Trade Policy 2015-20 >>>
- Export Promotion Schemes >>>
- Non – Tariff Measures >>>
- Banking Regulations Governing Exports >>>
- Apply for Certificate of Origin >>>
- Custom Duty Calculator >>>
- HS Code wise Tariffs >>>



## Know your licenses/Ease of Doing Business

- Geographical Information System in Maharashtra >>>
- Maharashtra's Ease of Doing Business >>>
- Available Approvals/Clearances >>>
- List of Approvals from Maharashtra >>>
- Land Rates >>>
- Connect with MIDC >>>
- Other useful Links >>>
- COVID-19 Guidelines >>>



# Thank You



Government of  
Maharashtra



## Maharashtra Industrial Development Corporation

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Andheri (E), Mumbai – 400 093

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Fax: 91-22-26871587

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